



CoreDispo

Corporate Real Estate Dispositions, Inc.

100% Focused on Disposing of Excess Real Estate



4,000
TRANSACTIONS

50
MILLION
SQUARE FEET

\$8 Billion
TRANSACTION
VALUE

Global Consulting | Leasing & Sales

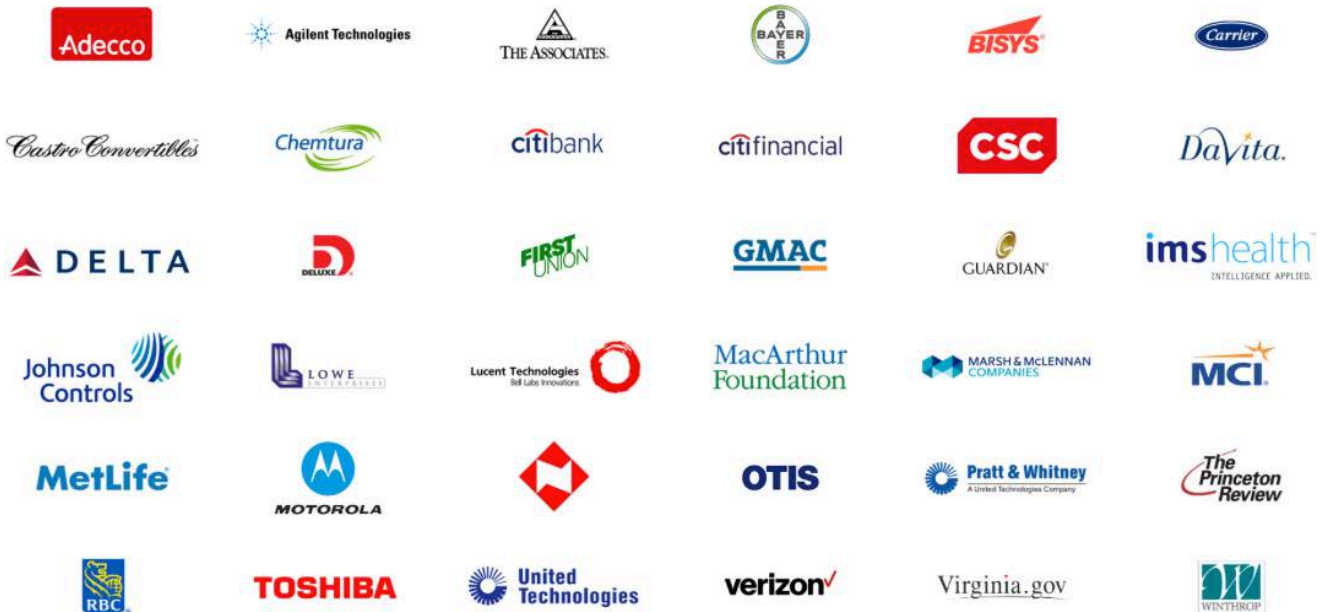
www.CoreDispo.com

PROCESS: Comprehensive Problem & Solution Studies

The CoreDispo disciplined disposition process achieves optimal outcomes for all clients.

1. Provide detailed review of local & global client objectives and each site's assets & issues
2. Deliver market data from ALL qualified resources and brokers
3. Analyze & prioritize most direct real estate comps on location & property condition
4. Establish expectations of timing, price, cost, and financial outcomes
5. Develop creative strategies to meet corporate and field objectives
6. Identify targeted principals, buyers and users
7. Commence vigorous marketing campaign
8. Facilitate negotiations between the principals
9. Complete project documentation
10. Quantify hard savings results

CLIENT | OCCUPIER LIST



This document contains achievements of CoreDispo employees prior to CoreDispo.

CASE STUDIES

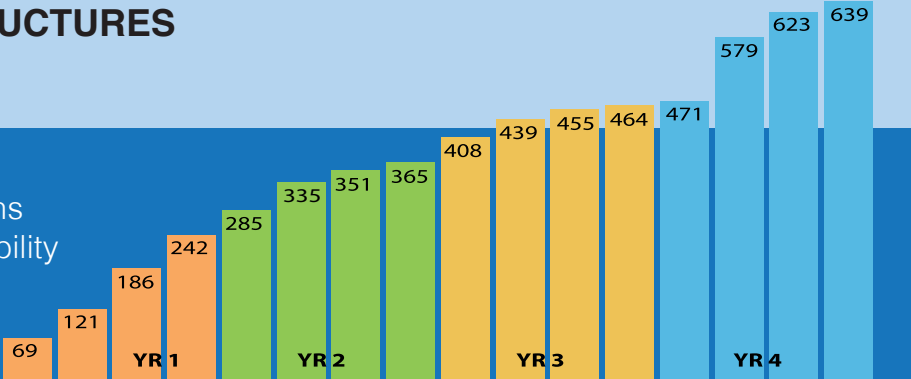
CBD OFFICE - SUB-LEASE BUYOUT 1325 Avenue of Americas, New York

- Disposed of 25,000 SF
- \$3 Million Obligation
- Achieved Complete Release in 6 Months
- \$3 Million savings



RETAIL - LEASE RESTRUCTURES Citi Financial

- 639 Transactions - 48 Months
- \$12.8 Million Remaining Liability
- \$8.6 Million in Savings



INDUSTRIAL - SALE LEASEBACK Johnson Controls, York Air Conditioning

- 1.6 Million SF HQ Campus
- 780,000 SF Excess Space
- Space Planning, Environmental, Title, Utility and Site Parcel Separation Issues
- \$25 Million Sale Leaseback



SUBURBAN OFFICE - SALE Computer Sciences Corporation

- Disposed of 300,000 SF
- Distressed Tertiary Market
- \$18.5 Million Sale in 9 Months
- \$21 Million OPEX Save





Global Consulting | Leasing & Sales of Excess Real Estate

KEY DIFFERENTIATORS:

100% Focus on Global Excess Real Estate

- 30+ years dedicated to disposition leasing and sales
- We provide comprehensive problem & solution studies
- We deliver market data from ALL qualified brokers
- We guarantee timing & pricing

4,000
TRANSACTIONS

50 MILLION SF

\$8 BILLION
TRANSACTION VALUE

When you work with CoreDispo, you're working with an integrated consulting, leasing and sales business that understands what it takes to efficiently dispose of excess real estate in the global marketplace. We guarantee timing & pricing while continuing to build our integrated business to seamlessly meet the disposition needs of our clients. Fees are typically no higher than market brokerage fees with superior guaranteed results. We tailor solution options to optimize the performance of your global excess real estate, no matter how small, extensive, or broad-based.

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